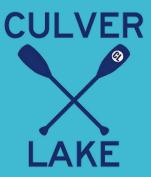
Hybrid Membership Meeting June 17th, 2023

The Normanoch Association Potential 6 Acre Land Acquisition



What we've heard from our community

- Safeguard & protect privacy
- Create space for parking & events
- Mitigate 'surprise' expenses
- Increase recreational opportunities
- Plan for the future



BOARD & 6 ACRE FOCUS GROUP HAS CLOSELY MONITORED THE LAND STATUS



NO LONGER A GOLF COURSE OR RESTAURANT, LIQUOR LICENSE MOVED IN A SEPARATE TRANSACTION



6 ACRE PARCEL
OFFERED FOR SALE



ROBIN'S NEST BUILDING REQUIRES DEMOLITION



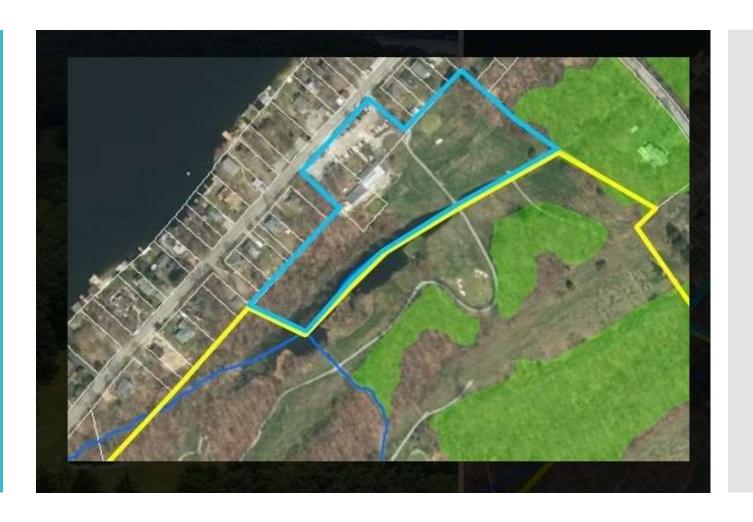
GREATLY REDUCED PRICE FROM PREVIOUS SEVEN FIGURES ASK

Potential Land Acquisition Opportunity Update

Property Outline

Blue: 6 Acre Lot

Yellow: GCLWCF planned preserved land



Letter of Intent & Due Diligence

- Letter of intent signed on 6/6/23
- Expresses intent to purchase and preliminary terms
- Intended purchase price and financing terms
- Outlines due diligence process and contingencies
- Precedes purchase and sales agreement

The Why

*	Protect Privacy	•	Assessing the risks of inaction.
*	Create Space For Parking	•	Immediate access to 4x safe parking for membership
*	Mitigate Expenses	•	Enhanced septic system already in place
*	Increase recreational space	•	Secure space for development
*	Plan for the future	•	Control 6 acres across from clubhouse, sitting in the center of our community

The Risks of Inaction

- Loss of control over development:
 - Private recreation center or town park
 - Acquisition by a contractor to build homes
 - Bar or restaurant attracting traffic and crowds
 - Agricultural development

Address Community Needs

- Land acquisition for
 - Increased parking capacity and safety
 - Enhanced septic system already in place
 - Proximity to clubhouse

Community
Informed
Development
Opportunities









Preliminary Financials

Estimate Acquisition Costs			
Property	\$325k		
Legal	\$15k		
Environmental Preliminary Assessment/Phase I/Phase II	\$30k		
Inspections (septic, well, other)	\$5k		
Closing	\$5k		
TOTAL	\$380k (\$275k seller financed)		

Post Acquisition Costs		
Building Demolition (likely not until 2024)	\$50k	
PROJECT TOTAL	\$430k	

Preliminary Finances

- Financing seller financing at 5% for 6 years with no pre-payment penalty
 - \$325K/465 lake homes = approximately
 \$10.24 a month per membership
 - Translates to approximately \$122.89 per membership per year
- Development initiatives TBD

Next Steps & Timeline

Anticipated Next Steps

June 28 2023	Subdivision Hearing - Note if subdivision decision is delayed, all other steps may be pushed out.
July 1 2023	Execute Purchase and Sales Agreement with Contingencies 90 Day Due Diligence Period Begins
July - September 2023	Environmental Investigation, Inspections
Oct 2023 - March 2024	Environmental Cleanup & Remedial Action Outcome Letter
April 2024	Closing
May 2024	Building Demolition

Community Comments & Questions

Q: What is the status of the liquor license?

A: The liquor license is unavailable and therefore will not be part of the purchase.

Q: Under the Normanoch's current operating bylaws, how would this issue come to a final decision?

A: The Board will continue to seek member input and communicate through the next steps. The Board will weigh all information and vote.

Q: Who will be responsible for cleaning up the environmental hazards left behind by the golf course?

A: Per the terms of the Letter of Intent, if environmental contamination is identified on the property, the Seller will be responsible for cleanup.